

BEFORE THE ARIZONA CORPORATION COMMISSION (SSEE)

JIM IRVIN

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Commissioner-Chairman

RENZ D. JENNINGS Commissioner

CARL J. KUNASEK

Commissioner

IN THE MATTER OF THE COMPETITION 6 IN THE PROVISION OF ELECTRIC

STATE OF ARIZONA.

SERVICES THROUGHOUT THE

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DOCKET NO. RE-00000C-94-0165

APPLICATION FOR REHEARING AND REQUEST FOR STAY

Duncan Valley Electric Cooperative, Inc. ("Duncan"), pursuant to A.R.S. §40-253, submits this Application for Rehearing and Request for Stay of Decision No. 60977 dated June 22, 1998 (the "Decision"). Duncan bases this Application for Rehearing and Request for Stay on the grounds and for the reasons set forth in Arizona Electric Power Cooperative, Inc.'s Application for Rehearing and Request for Stay which is attached hereto and incorporated herein.

WHEREFORE, having fully stated its Application, Duncan requests that the Commission enter its Order granting its Application for Rehearing and Request for Stay.

RESPECTFULLY SUBMITTED this 10th day of July, 1998.

GALLAGHER & KENNEDY, P.A.

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DOCKETS

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l | Original and ten (10) copies (with
     AEPCO's Application for Rehearing and
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     document filed this lot day of July, 1998, with:
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 4 Arizona Corporation Commission
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 5||Phoenix, Arizona 85007
 6 Copy of the foregoing document (without
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BEFORE THE ARIZONA CORPORATION COMMISSION

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IN THE MATTER OF THE COMPETITION IN THE PROVISION OF ELECTRIC SERVICES THROUGHOUT THE STATE OF ARIZONA.

DOCKET NO. RE-00000C-94-0165

APPLICATION FOR REHEARING AND REQUEST FOR STAY

The Arizona Electric Power Cooperative, Inc. ("AEPCO"), pursuant to A.R.S. §40-253, submits this Application for Rehearing and Request for Stay of Decision No. 60977 dated June 22, 1998 (the "Decision").

The Decision is unconstitutional, unlawful, unreasonable, in excess of the Commission's jurisdiction, arbitrary, capricious and an abuse of the Commission's discretion and jurisdiction upon the grounds and for the reasons set forth in AEPCO's Exceptions to Proposed Opinion and Order, a copy of which is attached hereto and incorporated herein, and as well upon the following grounds and for the following reasons:

- AEPCO and other parties were given improper and inadequate notice of the subject matters to be dealt with in the Decision. The proceeding was noticed on nine specific questions concerning stranded cost calculation and related matters. Instead, the primary thrust of the Decision focuses on the desirability of Affected Utilities' divesting their facilities. AEPCO and other parties' due process rights were violated by this procedure.
- In violation of Article 15 of Arizona's Constitution, the Decision does not provide for the prescribing of rates sufficient to allow Affected Utilities, including AEPCO and its Class A Members, including Duncan Valley Electric Cooperative, Inc. and Graham County Electric Cooperative, Inc. (collectively "AEPCO"

and its Class A Members"), a reasonable rate of return on the fair value of their property devoted to public use.

- The Decision exceeds the jurisdiction, power and authority granted the Commission in the Arizona Constitution and statutes by assuming powers to the Commission not granted to it and/or expressly reserved to the Legislature and the Courts.
- The Decision violates the just compensation provisions of the Fifth and Fourteenth Amendments of the United States Constitution and Article II, Section 17 of the Arizona Constitution (the "just compensation provisions") and procedural due process by purporting to limit amounts to be received by AEPCO and its Class A Members for deprivation of their vested property rights and by assuming to the Commission, not the Courts, the power of determining and awarding such compensation.
- The Decision violates the just compensation provisions and procedural due process by severely limiting and/or effectively precluding recovery of stranded costs by AEPCO and its Class A Members by requiring a filing in relation to them before they are readily ascertainable or even known and by terminating allowance for them prior to a point when all stranded costs have been incurred.
- The Decision violates the Commission's Electric Competition Rules, A.A.C. R14-2-1601 et seq. and Decision No. 59943 by, inter alia, ignoring the requirement of R14-2-1607.B that the "Commission shall allow recovery of unmitigated stranded costs."
- The Decision exceeds the Commission's jurisdiction and authority by requiring that full stranded cost recovery should be available only to those Affected Utilities that choose to divest.
- The "coerced" divestiture ordered by the Decision as a condition to full stranded costs recovery is unsupported by and/or contrary to the record, contrary to Decision No. 59943, beyond the Commission's jurisdiction, an exercise of the power of eminent domain which the Commission does not possess and an assumption to the Commission of judicial power reserved to the Courts.
- The Decision purports to limit and set current and future rates to be allowed Affected Utilities on a basis other than the fair value of their property

devoted to public use in violation of Article 15 of the Arizona Constitution.

- The Decision is impermissibly vague and violates due process requirements in that, <u>inter alia</u>, it prescribes no standards to govern filings for stranded costs and lacks standards to restrict the Commission's discretion in making such determinations as to stranded costs.
- The procedure followed in rendering the Decision violated AEPCO and other parties' procedural and substantive due process rights as well as A.A.C. R14-3-110 and R14-3-113.

WHEREFORE, having fully stated its Application, AEPCO requests that the Commission enter its Order granting its Application for Rehearing and Request for Stay.

RESPECTFULLY SUBMITTED this 10th day of July, 1998.

GALLAGHER & KENNEDY, P.A.

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May 29 3 40 PM '98

DOCUMENT DERTROL

IN THE MATTER OF THE COMPETITION IN THE PROVISION OF ELECTRIC

SERVICES THROUGHOUT THE

STATE OF ARIZONA.

DOCKET NO. RE-00000C-94-0165

EXCEPTIONS TO PROPOSED OPINION AND ORDER

The Arizona Electric Power Cooperative, Inc. ("AEPCO"), Duncan Valley Electric Cooperative, Inc. ("Duncan"), Graham County Electric Cooperative, Inc. ("Graham") and Sulphur Springs Valley Electric Cooperative, Inc. ("Sulphur Springs") and Trico Electric Cooperative, Inc. ("Sulphur Springs") and Trico Electric Cooperative, Inc. ("Trico") (collectively "the Cooperatives") submit these exceptions to the Hearing Officer's Proposed Opinion which was issued on May 6, 1998 (the "Proposed Opinion").

These exceptions focus on items of major concern to the Cooperatives without waiver of their ability to address different or additional matters based on this record including, but not limited to, filings of the other parties. Incorporated herein by this reference are AEPCO's Initial Brief and Reply Brief. For convenience, a copy of the Initial Brief and Reply Brief are attached to the original of these exceptions filed with Docket Control and the copies provided to the Commissioners.

The nature of exceptions is to highlight failings and foibles of the Proposed Opinion. This writing will be no exception

The Cooperatives' participation in this and other stranded cost proceedings is without waiver of their rights to pursue adequate remedies for compensation in relation to loss of their vested property rights pursuant to the State and Federal Constitutions.

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1 to that general rule. Notwithstanding that, the Cooperatives commend 2 the Hearing Officer for the conduct of a complex, multiparty proceeding involving complicated issues conducted over a very compressed period of time. Although the Cooperatives take exceptions 5 to various provisions of the Proposed Opinion, they appreciate and acknowledge the efforts of the Hearing Officer in attempting to resolve these difficult issues.

Regulatory Assets.

One of the primary failings of the Proposed Opinion is its 10 inadequate, non-differentiated treatment of regulatory assets. 11 Although the Proposed Opinion attempts to deal separately with 12 regulatory assets at pages 11 and 12, (1) it is unclear whether that separation is limited only to the net revenues lost method and (2) 14 the limits on recovery of regulatory assets there undoubtedly would 15 require large write-offs.

In general, all witnesses agreed that regulatory assets 17 should be afforded different and preferential treatment for a variety 18 of reasons including, but not limited to, the facts that they are 19 sunk costs incapable of being mitigated which have little, if any, 20 market value. Also, inadequate or improper regulatory allowance for regulatory assets 21 recovery of in this and other Commission 22 proceedings will have immediate and dire FASB 71 consequences likely 23 to lead, as the Hearing Officer acknowledged, to serious impairment of the financial integrity of an Affected Utility. Finally, any decision affecting the utility's ability to recover regulatory assets

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llwould raise serious jurisdictional issues pursuant to A.R.S. 2|| \$ 40-252.

In AEPCO's case, its regulatory assets total approximately 4 \$31 million. To place this amount in some context, that is roughly 5 11% of AEPCO's net utility plant value. The vast majority of these 6 regulatory assets are costs already incurred but deferred for future 7 recovery so as to (1) renegotiate and reduce AEPCO's fuel costs and 8 (2) refinance and reduce AEPCO's debt costs. The benefits of the cost reductions these regulatory assets produced have been flowing to 10 AEPCO's member-owners and their customer-owners for many years. The 11 reduced costs associated with these regulatory assets are a primary 12 reason why over the past 12 years AEPCO has been able to reduce its 13 rates by more than 21% and in addition to return more than 14 \$16 million in cash refunds to its members.

Rather than the Proposed Opinion's approach of treating 16 regulatory assets together with other stranded the 17 Cooperatives would suggest that regulatory assets simply be placed in 18 their own category - regardless of choices made and methods used for 19 recovery of other stranded costs. Filings concerning the size, 20 dentity, recommended recovery period and other details concerning 21 regulatory assets would be made with the Commission. These 22 proceedings should be less contested and controversial than those 23 involving other stranded cost issues. Therefore, they might be dealt with as Open Meeting items without the necessity of a hearing.

25 Distribution Stranded Costs.

The Proposed Opinion fails to address the issue of stranded costs which may arise in the future at the distribution level.

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1 Several witnesses agreed that distribution entities, in general, and 2 distribution cooperatives specifically may incur stranded costs in 3 the metering, meter reading, billing and collection areas, but also agreed that those costs are not capable of ascertainment nor quantification at this time. The uncertainty concerning distribution 6 related stranded costs is heightened further by various conflicting 7 proposals currently being circulated at the Commission as well as 8 different competition criteria in HB 2663 - both of which call into 9 question precisely when and at what level certain distribution 10 related services such as metering, meter reading, billing and Il collection will in fact be competitive.

The Proposed Opinion conflicts on this subject. On the one 13 hand, it does contemplate a Rule amendment to allow stranded costs 14 arising after the adoption of the Rules, if approved by the 15 Commission. On the other hand, as currently written, any stranded 16 cost proposal would have to be submitted within 30 days of the 17 Order's effective date. This would preclude stranded cost recovery 18 requests by distribution cooperatives well in advance of a point when the stranded costs could be fairly accurately quantified or even 20 anticipated.

To address this issue, the Cooperatives would suggest that 22 a new subsection be added to R14-2-1607 which expressly provides that application may be made by an Affected Utility as to distribution 24 related stranded costs arising after competition is implemented.

25 Calculation Methodologies.

There are a number of difficulties with the calculation 27 methodologies and individual stranded costs filing discussions at

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pages 11 to 13 of the Proposed Opinion. Key problems are as follows:

- Although on its face the Proposed Opinion purports to allow Affected Utilities an opportunity to recover 100% of stranded costs, analysis quickly reveals that the methods authorized do not deliver on that promise. For example, the net revenues lost assumption that, in effect, there would be 100% growth in a five year period is not only not supported by any record evidence, but is contrary to the record evidence. It certainly is a blanket assumption which has little, if any, application to the rural areas of the state. The effect is to reduce by at least 50% and possibly more any realistic opportunity to recover unmitigated stranded costs.
- The three options proposed force utilities to select one to the exclusion of others rather than allowing utilities to fashion an overall plan which might contain rational cost effective blends of different options.
- is possible that the Financial Integrity It Methodology at pages 12-13 might be a workable solution for the Cooperatives. However, no details are available as to what the "minimum financial ratios" would be. Therefore, entities choosing this method would be purchasing the classic "pig in a AEPCO is also not certain what accounting write-off/financial statement impacts the ten year recovery limitation might have.
- The thirty day filing requirement is simply inadequate. It will serve no one well and, in fact, may retard progress and processing if utilities are forced to make filings in haste. Sixty days is an absolute minimum in which to prepare an adequate filing.
- Finally, the options presented do not take into account the significant differences between investor owned utilities and customer owned cooperatives. The latter have no shareholder/customer conflict or profit motive. All witnesses agreed that cooperatives, because of these and other differences, deserved different stranded cost treatment.

At least some of these concerns could be addressed by making the discussion of the three options permissive rather than mandatory and changing their details from absolute maxims to guidelines. Affected

lutilities should then be instructed to file an overall plan with 2 appropriate detail directed to their individual circumstances within 3 60 days of the Order's effective date.

True-up Mechanism.

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At page 18 of the Proposed Opinion, a true-up is stated as 6 necessary only in relation to the net revenues lost method. Although 7 the Cooperatives admit, as previously noted, that the details of the 8||Financial Integrity Methodology are sketchy, we believe it too 9 requires a true-up.

10 Price Cap/Rate Freeze.

The Cooperatives simply do not understand this discussion 12 at page 18 of the Proposed Opinion. In particular, we are unable to 13 locate the "limitation" which the Proposed Opinion states has been 14 placed on increases in the standard offer rate as a result of In any event, the Cooperatives oppose a price 15||stranded costs. 16 cap/rate freeze both because it exceeds the Commission's jurisdiction 17 and, as importantly, is antithetical to the stated desire to move to 18 a competitive market.

CONCLUSION

"One size fits all" solutions, particularly in this area, 21 simply don't. The Cooperatives acknowledge that the Proposed Opinion 22 has brought some clarification and standards to several stranded cost They suggest, however, that precise specification of 23 issues. 24 particular methods with rigid criteria be avoided and that Affected 25 Utilities be given the ability to propose a plan best suited to their 26 individual circumstances.

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RESPECTFULLY SUBMITTED this 29th day of May, 1998.

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phrased it lyrically:

1 BEFORE THE ARIZONA CORPORATION COMMISSION (La 16 3 24 m 'S) 2 JIM IRVIN Commissioner - Chairman 3 RENZ D. JENNINGS Commissioner CARL J. KUNASEK Commissioner IN THE MATTER OF THE COMPETITION DOCKET NO. RE-00000C-94-0165 IN THE PROVISION OF ELECTRIC (formerly U-0000-94-165) SERVICES THROUGHOUT THE STATE OF ARIZONA INITIAL BRIEF OF ARIZONA ELECTRIC POWER 8 COOPERATIVE, INC. 9 Pursuant to the Procedural Order dated March 3, 1998, 10 Arizona Electric Power Cooperative, Inc. ("AEPCO") submits this 11 Initial Brief in relation to the above entitled matter. 12 requested, this Brief will set forth a summary of AEPCO's responses 13 to the eleven questions contained in the Procedural Orders dated 14 December 1 and December 11, 1997. 15 INTRODUCTION 16 After more than thirty witnesses, 4,000 pages of 17 transcripts and three weeks of hearing, one thing has been 18 established beyond any doubt: Cooperatives are different. 19 describing their lack of shareholder/customer conflict, former 20 California Public Utilities Commission Chairman Daniel Fessler

[N] of on you, not on me, stick it to the fellow behind the tree. [In cooperatives' case] there wasn't any fellow behind the tree...

As the Commission is aware, Cooperatives are nonprofit, customer owned, customer run organizations. They provide service to areas which, regardless of ones' feelings about the benefits of

Hearing Transcript (hereinafter HR TR), p. 534, 11. 1-4.

- Q. Would it be prudent, since, obviously, we don't know what's going to happen, that perhaps that would emphasize the need to at least make sure that the institutions, organizations that have been serving in this case, rural Arizona, are kept financially viable, if nothing else than to hedge that bet to see how the competitive marketplace might play out?
- A. Yes. I think not just for that reason. It just seems to be me reasonable, if they are performing their utility service properly, it seems reasonable to treat them equitably and maintain whatever the have customers paying whatever the appropriate costs are to keep the businesses on a good going forward basis with or without competition.

Ms. Pruitt, on behalf of the Arizona Community Action Association, agreed that a different set of answers was appropriate for cooperatives than investor owned utilities in relation to stranded costs. Similarly, Dr. Coyle, on behalf of the City of Tucson, agreed that stranded costs concerns he expressed generally in his testimony were not appropriate in relation to customer owned cooperatives.

Dr. Cooper, on behalf of the Arizona Consumers Council, stated that cooperatives are in many respects different than

HR TR, p. 744, l. 11 to p. 744, l. 1. (emphasis supplied).

³ HR TR, pp. 266 to 267.

HR TR, p. 1095, 1. 20 to p. 1096, 1. 24.

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investor owned utilities and appropriately should be treated differently in relation to stranded costs. A copy of Dr. Cooper's testimony in this regard is attached hereto as Exhibit A.

AEPCO and its member distribution cooperatives have doubts about this great competition experiment and the benefits it 6 may or may not bring to rural Arizona. They serve markets that 7 even a highly regulated industry left unserved for much of this century. As Mr. Minson, AEPCO's Assistant General Manager -9 Finance, described on cross-examination, competition initiatives in other industries have often left rural Arizona disadvantaged. 11 branch bank offices used to exist in Benson. Upon deregulation, 12 there are now two. In airlines, even a major city like Tucson is 13 disadvantaged. In order to obtain cheaper fares, one must first 14 fly to Phoenix. However, Mr. Minson had an answer for safeguards to protect these rural customers in a competitive environment:

> I think if you maintain, if you allow AEPCO and its distribution cooperatives to maintain their financial viability, I am speaking here specifically of stranded costs, we can do the But we have got to be given the opportunity.6

AEPCO would request that the Commission keep these differences and this solution in mind in reviewing its responses to the specific questions concerning stranded costs.

Should the Electric Competition Rules be modified regarding stranded costs, if so, how.

HR TR, p. 3050, l. 14 to p. 3051, l. 14.

HR TR, p. 3051, 11. 17 to 21.

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AEPCO has suggested three amendments to the Rules regarding stranded costs. They were discussed at pages 9 to 10 of 3 Mr. Minson's Direct Testimony (AEPCO Exhibit 3).

First, in relation to mitigation duties and allowable profits and expenses, the following new language should be substituted for the current R14-2-1607.A:

> The affected utilities shall undertake reasonable, cost effective measures to mitigate or offset Stranded Cost. However, neither revenues from nor expenses incurred in non-jurisdictional activities shall be considered in mitigation or calculation of Stranded Cost.

Almost all parties presenting testimony were in agreement that nonjurisdictional activities should not be credited or debited against stranded costs.

Second, most parties were also in agreement that stranded cost recovery should be assessed against all customers.' In that regard, AEPCO has suggested that all text after "from customers" be deleted in R14-2-1607.H and R14-2-1607.J be deleted in its entirety.

Finally, to avoid needless, time consuming debate over already settled issues, AEPCO has suggested a prudence exclusion be added to R14-2-1607.I:

> The prudence of an Affected Utilities' investment prior to the effective date of this

See, for example, the testimony of Albert Sterman on behalf of the Arizona Consumers Council, HR TR, p. 2366, 1. 24 to p. 2367, 1. 2. Also, the testimony of Jack Davis on behalf of Arizona Public 26 Service (Recovery should be from all customers with no exclusion for self-generators or interruptible power consumers.) HR TR, p. 3690, 1. 13 to p. 3691, 1. 19.

article which the Commission had a reasonable opportunity to evaluate shall not be at issue in the stranded cost determination.

This recommendation is consistent with the high burden of proof required to challenge prior utility investments as currently reflected in the Commission's Rules at R14-2-103.A.3.1.

When should "Affected Utilities" be required to make a "stranded cost" filing pursuant to A.A.C. R-14-2-1607?

All parties agreed that a utility specific stranded cost filing should be made promptly. However, the calculation of stranded costs is not an easy, nor quick exercise.

For AEPCO's part, it can commit to make a stranded cost filing based on the net revenues lost approach no later than ninety days following the issuance of the Order in this proceeding. This would allow Staff and the Commission approximately six months to evaluate this filing prior to the currently scheduled date for competition of January 1, 1999.

On behalf of its member distribution cooperatives, AEPCO also recommends that the Commission not impose any mandatory cutoff date for seeking stranded costs. Because the Rules authorize competition in certain distribution related services, there may be distribution related stranded costs. However, their extent will not be known until the transition period is underway. Commission

Based upon a cross-examination question asked of Mr. Minson, AEPCO has slightly revised this recommendation to allow Commission review of investments not previously considered.

See, for example, Breen testimony, HR TR, pp. 154-155; Propper testimony, HR TR, p. 2093, l. 3 to p. 2095, l. 5; and Minson testimony, p. 3018.

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1 procedures should be sufficiently flexible to allow timely requests for stranded costs as they arise.

What costs should be included as part of "stranded costs" and how should those costs be calculated? (By subsequent Procedural Order, this question also includes calculation methodology, assumptions made on market clearing price and the implications of FASB No. 71).

AEPCO recommends that it use a "net revenues lost" approach in calculating its stranded costs. 10 As Mr. Edwards of CFC stated:

> The lost revenues method should be the methodology used to determine stranded costs. The lost revenues approach is particularly well suited for AEPCO since it seeks only to cover its costs and its mortgage coverage requirements.

Obviously, this question generated the most controversy and debate during the hearing. However, as previously discussed, most witnesses agreed that this debate did not apply to customer owned, customer run cooperatives like AEPCO.

For example, Staff witness Dr. Kenneth Rose agreed that AEPCO's "net revenues lost" methodology designed to cover reasonable operating costs and meet mortgage criteria would be consistent with his "transition revenue" recommendation.11 Similarly, Mr. Higgins, on behalf of Arizonans for Electric Choice, agreed that AEPCO's approach to stranded cost recovery would be appropriate for cooperatives:

AEPCO Exhibit 1, pp. 10 -11; AEPCO Exhibit 2, p. 7; AEPCO 10 Exhibit 3, pp. 3 - 5; and AEPCO Exhibit 4, pp. 6 - 7.

Testimony of Accord: pp. 3308 to 3310. HR TR. 27 Mr. Edwards, AEPCO Exhibit 4, p. 6, 1. 32 to p. 7, 1. 12.

Q. To the extent, Mr. Higgins, that a cooperative were simply to become before this Commission seeking on a prospective basis in relation to stranded costs what it has always sought historically, that being simply to cover its reasonable operating costs and to safely meet its mortgage criteria, avoid default, would you have any objections to that approach for a cooperative in relation to stranded costs?

- A. I believe that avoiding default is one of the factors that the Commission has already identified in the Rule that -- the Factor No. 3. And I believe that that is an appropriate consideration in designing the stranded costs recovery.
- Q. And do you understand that the main mortgage criteria are, in fact, the principle criteria which drive a cooperative's rate and, for that matter, stranded cost needs?
- A. I believe that that is plausible. 12

In summary, the hearing produced generally uniform agreement that a net revenues lost approach as proposed by AEPCO would be appropriate and reasonable for cooperatives.

As to the remaining matters posed by this question, they should be appropriately left to utility specific stranded cost proceedings. AEPCO's primary categories of stranded costs will consist of regulatory assets, generation related costs and possibly long-term purchased power obligations. More specificity will be provided in the AEPCO specific stranded cost filing. As to market clearing price, that also may be left to the next stage of this endeavor. In general, however, AEPCO recommends a price which will

HR TR, p. 4118, l. 19 to p. 4119, l. 14.

reflect longer term considerations so as to minimize stranded costs.13

Finally, as to FASB No. 71 issues, each accounting witness was consistent that there may be serious consequences associated with a Commission decision indicating that an Affected Utility may not be allowed to recover unmitigated stranded costs. Because of the reasonably strong assurance of stranded cost recovery contained in the current Rules, Affected Utilities like AEPCO have been able to avoid unnecessary write-offs or write-downs 10 of assets which, in AEPCO's case, would worsen its negative equity situation and drive its costs higher. 14

AEPCO would strongly urge the Commission to avoid any 13 statements in this Order or Rules' amendments which would produce 14 these adverse results. In particular, the Commission should not $15\|$ accept Staff's recommendation that R14-2-1607 be modified to 16 reflect permissive recovery of stranded costs. As Mr. Minson testified:

> Staff's sudden and inexplicable reversal of position, both as to the rules it recommended the Commission adopt, as well as positions it articulated in the working groups' final report will complicate, not accelerate, this Commission's stated goal of moving toward competition in the electric industry. Also, if the Commission were to modify its rules as suggested by Staff, the accounting and financial consequences could be significant. Although I am not an accountant, I work with AEPCO's auditors on its financial statements. I can confidently predict that a statement by

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See, for example, Mr. Bullis and Mr. Rudibaugh's questions of Mr. Minson at HR TR, pp. 3053 to 3055.

AEPCO Exhibit 4, pp. 2 - 5.

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this Commission such as the one recommended by Staff that unmitigated stranded costs can be disallowed will have serious and immediate FASB 71 and FASB 121 implications. 15

Should there be a limitation on the time frame over which "stranded costs" are calculated?

AEPCO does not believe there should be a Rules' limitation on the time frame over which stranded costs are 7 calculated. This issue should be left to utility specific stranded cost proceedings.

Should there be a limitation on the recovery time frame for "stranded costs"?

AEPCO also believes that there should be no generic limitation on the recovery time frame for stranded costs stated in the Commission Rules. Instead, this issue should be left to utility specific proceedings.

How and who should pay for "stranded costs" and who, if anyone, should be excluded for stranded costs?

Most of the issues concerning who should pay and who 17 should be excluded have already been addressed in response to 18 Question 1 on suggested amendments. As to "how", in general, AEPCO proposes a "wires" charge that would be passed through its distribution cooperative member owners to their member owners. wires charge would be coordinated with the standard offer rate to 22 assure that there is no double recovery of stranded costs. 16

AEPCO Exhibit 4, p. 5, ll. 4-16. See also the testimony of Ben McKnight, HR TR, pp. 2400 to 2403.

Mr. Minson's testimony at HR TR, p. 3020. Ms. Pruitt, on 26 behalf of ACAA, indicated that if a stranded cost allowance was made for the standard offer customer to assure that customer did not pay 27 twice, it would alleviate her concerns about "double dipping". HR TR, p. 268, l. 15 to p. 269, l. 18.

7. Should there be a true up mechanism and, if so, how would it operate?

AEPCO believes that a true up mechanism would be appropriate to make sure that its member owners neither under nor over pay stranded costs. Although the precise details of a true up mechanism should be left to AEPCO's specific stranded cost proceeding, AEPCO envisions a clause mechanism similar to its PPFAC with benchmarks and filing requirements established during that proceeding.¹⁷

8. Should there be price caps or a rate freeze imposed as part of the development of a stranded cost recovery program and if so, how should it be calculated?

As Mr. Minson explained, AEPCO opposes rate caps or price freezes for a variety of reasons:

[T]o the extent such a cap or freeze is intended to immunize consumers from the consequences of the market, this would be bad policy. Shifting to competition and market based rates entails risks and rewards. Arbitrary regulatory interference to shield customers from the consequences of choice is irrational and does not allow the market to work as it should. Finally, like most price or cost control schemes, in my opinion rate caps or price freezes would be administratively difficult if not impossible to police and undoubtedly would create unintended consequences and gaming possibilities. 18

Several other witnesses agreed. For example, Dr. Michael Block of the Goldwater Institute referred to caps and freezes as positively

AEPCO is intrigued by the variant of the net revenues lost approach proposed by Arizona Public Service which might alleviate the need for a true up mechanism. It plans to study further this proposal and if feasible may incorporate it in its specific stranded cost filing.

¹⁸ AEPCO Exhibit 4, p. 8, 11. 6 - 15.

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1 a bad thing. 19 Dr. John Landon, on behalf of Arizona Public $2\|Service$, testified that rate freezes and price caps would be 3 inconsistent with the competitive market. 20 On behalf of Staff, $4 \| exttt{Dr}$. Rose agreed that any kind of price cap would have to make allowance for cost changes in the transmission and distribution rate.21

The Commission also does not have the jurisdiction to 8||impose either a price cap or rate freeze. Arizona law is clear 9 that public service corporations are entitled to a reasonable 10 return on the fair value of their property determined at time of 11 inquiry. See, for example, Simms v. Round Valley Light and Power Co., 80 Ariz. 145, 294 P.2d 378 (1956); Scates v. Ariz. Corp. Comm'n, 118 Ariz. 531, 578 P.2d 612 (App. 1978); and Consol. Water v. Ariz. Corp. Comm'n, 178 Ariz. 478, 875 P.2d 137 (1993). 15 Obviously, any broad pronouncement by this Commission that a 16 particular rate level is mandatory on a going forward basis would 17 violate this Commission's constitutional duties and would, in fact, 18 be confiscatory.

What factors should be considered for "mitigation" of stranded costs?

This question has been dealt with in AEPCO's response to Question 1. AEPCO believes that the Rules should be amended to make clear that neither profits nor losses from nonjurisdictional activities should be considered in mitigation of stranded costs.

¹⁹ HR TR, p. 3539, 11. 3 - 15.

²⁰ HR TR, p. 2860, 1. 18 to p. 2862, 1. 2.

²¹ HR TR, pp. 3320 - 3321.

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As to the merits, AEPCO has already taken several steps to mitigate its stranded costs although it views those efforts not as "mitigation" but rather as part of its ongoing obligation to provide reliable power to its member owners at the lowest reasonable cost. As explained by Mr. Minson:

> Let me, if I can, express what AEPCO has done to reduce costs, because I think to phrase it as a mitigation may be out of context. It's our objective to make sure that the rural customer gets the lowest possible or reasonable cost and still maintain a financial viable organization.

> But in that context, we have renegotiated coal contracts, we have done a special voluntary retirement package, reducing our workforce from 315 to now 275. We have renegotiated 85% of our debt portfolio, driving the average cost from 8.1% now down to 6.1% over the last four years. We have tried, although as yet unsuccessfully, to renegotiate some purchase power contracts. Those are a few examples. 22

As a result of these and other cost control measures, 16 AEPCO has over the past ten years decreased its Class A member 17 rates by more than 20% and hopes to continue these rate reductions, 18 or at least maintain rate stability, in the future. 23

CONCLUSION

AEPCO would request that the Commission amend its Rules 21 in the three specific areas identified by AEPCO in its response to Question 1. AEPCO would also request that the Commission allow 23 flexibility for it and its member distribution cooperatives to

HR TR, p. 3011, 11. 9 - 23.

AEPCO Exhibit 3, p. 7, 11. 24 - 27.

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pursue appropriate stranded cost requests in specific subsequent proceedings.

RESPECTFULLY SUBMITTED this 16th day of March, 1998.

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EXHIBIT A

1	MR. HEYMAN: Thank you.
2	HEARING OFFICER RUDIBAUGH: Michael, you
3	were out of the room. Let me go off the record one
4	quick second.
5	(Brief pause.)
6	HEARING OFFICER RUDIBAUGH: Let's take a
7	ten-minute recess.
8	(A recess ensued.)
9	HEARING OFFICER RUDIBAUGH: Michael, we're
LO	ready for you.
11	
L 2	CROSS-EXAMINATION
L 3	
14	Q. (BY MR. GRANT) Dr. Cooper, good morning.
1.5	A. Good morning.
16	Q. My name's Mike Grant. I'm the attorney for
17	the Arizona Electric Power Cooperative, which is a
18	generation and transmission cooperative, and also
19	two of its distribution cooperative members.
2 0	Are you familiar generally with
21	cooperatives?
2 2	A. Yes, I'm quite familiar with them.
2 3	Q. And you know that they are customer
24	owned/customer run organizations?

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A. Yes.

1	Q.	And	let	me	ask	you	this	general	question

- 2 and we can get into more detail if need be.
- 3 Cooperatives -- I realize that you have
- 4 dealt generally with utilities in your testimony.
- 5 By my count, about seven of the 12 affected
- 6 utilities in the state are cooperatives.
- 7 Did you have cooperatives in mind in
- 8 fashioning your testimony?
- A. Well, cooperatives are different in the
- sense that as nonprofits, they have not been
- 11 compensated for that risk. And that part of the
- 12 argument is different.
- Second of all, the notion of sharing breaks
- 14 down in the sense that there are no stockholders
- 15 with whom to share. So they are quite different.
- 16 If you will note that the constraint I
- 17 place on the financial treatment of the utility had
- 18 to do with the bondholder. And, of course, co-ops
- 19 are almost 100 percent bondholders.
- So the ability to -- downand no one there
- 21 that has a -- is obligated, has a responsibility to
- 22 step up and absorb some of the stranded costs.
- 23 That doesn't mean there aren't uneconomic costs,
- 24 because economic costs are part of the marketplace
- 25 and not -- you know, they exist. That doesn't mean

- that ratepayers shouldn't find a way to not pay
- 2 uneconomic costs. But the solution is just going
- 3 to be fundamentally different.
- 4 Q. To the extent that cooperatives on a
- 5 going-forward basis would be seeking precisely what
- 6 they have sought in the past, that being basically
- 7 to cover their operating costs, meet their mortgage
- 8 covenants, and have sufficient additional funds for
- 9 purposes such as working capital, those kinds of
- things, would it be appropriate, in your opinion,
- 11 for the Commission to allow those on a
- 12 going-forward basis the same as it has on a
- 13 historic basis?
- 14 A. Well, again, I've advocated that the
- 15 Commission cannot violate the bond covenants,
- 16 anybody's bond covenants. And so I think that is
- 17 going to constrain the Commission fundamentally in
- 18 how they can deal with the co-ops.
- 19 At the same time, I think the co-ops need
- 20 to recognize that when we get this vigorously
- 21 competitive marketplace out here with a fairly low
- 22 price of electricity, the ratepayers are going to
- 23 look across the street and say, hey, guys, they're
- 24 going to want those benefits, too, and downand
- 25 going to be a tension on the co-ops, and I think

- the co-ops have recognized that.
- I don't know that this Commission, because
- 3 it does not -- it cannot forgive the bonds, for
- 4 instance, it cannot force bondholders to eat those
- 5 bonds, etc., that it has the ability to do an awful
- 6 lot, and so the co-op solution may be in Washington
- 7 as opposed to -- since that's where the bonds are
- 8 established, because the state has not underwritten
- 9 those bonds, the federal government has a role in
- 10 co-op bonds.
- 11 So on the one hand, it's completely
- 12 different. The Commission is going to be hard
- pressed to solve the problem.
- On the other hand, I think your ratepayers
- are going to look out at that market and say: We
- 16 ought to be able to get some benefits out of it,
- 17 too.
- 18 Q. And from the standpoint that the ratepayers
- 19 elect the members of the board of directors and
- 20 those kinds of things, they certainly have ways in
- 21 which to get those messages across to their
- 22 consumer-owned organization?
- A. Ultimately, the dollars are -- you can
- 24 unelect folks, but they're still going to have to
- 25 deal with those bondholders. So it's different,

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Commissioner - Chairman

RENZ D. JENNINGS

Commissioner

CARL J. KUNASEK Commissioner CC VUTTA OF O TAOL

IN THE MATTER OF THE COMPETITION IN THE PROVISION OF ELECTRIC SERVICES THROUGHOUT THE STATE OF ARIZONA

DOCKET NO. RE-00000C-94-0165 (formerly U-0000-94-165)

ARIZONA ELECTRIC POWER COOPERATIVE, INC.'S REPLY BRIEF

Pursuant to the Procedural Order dated March 3, 1998, Arizona Electric Power Cooperative, Inc. ("AEPCO") submits this Reply Brief in relation to the above entitled matter.

INTRODUCTION

Having reviewed the voluminous initial filings, AEPCO believes a second fact has been established beyond any doubt: Forests worldwide will heave a collective sigh of relief upon conclusion of this proceeding. In this Reply, AEPCO will labor mightily to be brief and succinct so as not to prolong this environmental uncertainty.

In the Initial Briefs, no party has challenged the basic proposition which formed the core of AEPCO's opening memorandum: Cooperatives are different. Briefly to restate:

> Cooperatives are customer owned organizations. There is no shareholder to "stick" with stranded costs. extent the Commission disallows stranded costs, it either takes from the current customer that equity which it has provided in the past and had a right to receive in the future and/or, in AEPCO's case, increases the negative equity which must be provided by the customer.

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Cooperatives have no profit motive.
Although AEPCO does not agree with
assertions that utilities historically
have been compensated for the risk of a
potential breach of the regulatory
compact, such assertions in the case of
cooperatives are simply irrelevant
because a risk premium has never been
sought nor granted in their rates.

- Cooperatives are customer managed organizations. Customers elect and serve on their boards of directors.

 "Mitigation" concerns are nonexistent because the customers themselves review and direct the cooperatives' progress and efforts toward their only mission: To deliver reliable power at the lowest reasonable cost.
- Cooperatives are highly leveraged, debt financed organizations. This reduces their costs, but allows little room to absorb disallowed stranded costs and maximizes the possibility of debt default if adequate stranded costs are not allowed.²

No Initial Brief has called these cooperative concepts and realities into question.

Much has been made and much has been written of the "regulatory compact" in this case. AEPCO firmly believes that there is a regulatory compact. In one of many appellate decisions which confirm its existence, the Supreme Court stated, in relation to a cooperative, that by the issuance of a Certificate of

[&]quot;Well, cooperatives are different in the sense that as nonprofits, they have not been compensated for that risk."
Testimony of Dr. Cooper, HR TR p. 2520, 11. 9-11.

[&]quot;I've advocated that the Commission cannot violate the bond covenants, anybody's bond covenants. And so I think that is going to constrain the Commission fundamentally in how they can deal with the co-ops." Testimony of Dr. Cooper, HR TR p. 2521, ll. 4-18.

Convenience and Necessity, the state <u>contracts</u> that if the utility will make adequate investment and render competent and adequate service, it will have the privilege of a monopoly. Its rights are vested and protected by Article 2, Section 17:

We hold that the Corporation Commission was under a duty to Trico to protect it in the exclusive right to serve electricity in the region where it rendered service, under its Certificate.³

AEPCO and its member distribution cooperatives, relying on this compact, contract, bargain, deal or promise, have constructed over much of this century a system which legally and economically was grounded on this premise. Both horizontally and vertically, customers banded together cooperatively to deliver power to each other in high cost areas of this state which had not been served by others. The Commission's Rules continue to rely on this structure to assure that no customer will be left unserved by this great competition experiment.

AEPCO does not ask the Commission to decide this debate over the regulatory compact in the context of this generic proceeding. It does request that the Commission enter an Order and process specific requests in such a manner that cooperatives

Application of Trico Electric Cooperative, 92 Ariz. 363, 377 P.2d 309, 319 (1962). Specifically, AEPCO does not waive its right to seek adequate compensation for loss of its property rights by participation in "stranded cost" proceedings.

[&]quot;Until the Commission determines that competition has been substantially implemented . . . each [cooperative] shall make available to all consumers . . . in its service area, as defined on the date indicated in R14-2-1602, Standard Offer bundled generation, transmission, ancillary, distribution, and other necessary services at regulated rates."

will continue to be able to meet their responsibilities under the Rules and, more importantly, their obligations and duties to their customer owners.

AEPCO will focus the remainder of its Reply on four key issues. Its failure to address any particular party's suggestion should not be construed as endorsement or approval of it.

I. RULES AMENDMENTS.

The Initial Briefs have identified dozens of potential amendments to the Rules. Of greatest concern is Staff's recommendation that R14-2-1607.A and I be modified to provide that stranded cost recovery is permissive rather than mandatory. What Staff suggests is that the Commission alter the Rules' guarantee of stranded cost recovery substituting instead an undefined "transition revenues" approach. The FASB 71 consequences of that recommendation could be enormous. AEPCO outlined the perils associated with such an amendment in both its prefiled testimony as well as its Initial Brief.

Staff's recommendation is inconsistent with its prior position in this docket and, in fact, constitutes a collateral attack on Decision No. 59943. During Rules' consideration, RUCO suggested as - Staff does now - that the rule should "indicate that there is no guarantee of recovery of stranded costs. . . . " Appendix B to that Decision, the Concise Explanatory Statement

⁵ AEPCO Exhibit 4, pp. 2-5 and AEPCO's Initial Brief, pp. 8-9. See also TEP Initial Brief at pp. 17-19 for a discussion of FASB 71 concepts.

prepared by Staff, rejects at page 47, lines 6-8, this precise point:

The Rule does guarantee recovery of unmitigated Stranded Cost, but also provides a process for determining the magnitude of Stranded Cost, and recovery mechanisms and charges. Input from various parties as to that magnitude is provided and encouraged.

Resolution: No amendment to the Rule is necessary.

Staff's recommendation is also dangerous. In essence, it invites the Commission to enter an Order which concludes that stranded costs should not be allowed, but an ill-defined level of "transition revenue" based upon criteria yet to be determined may be allowed. Such an Order would not offer sufficient probability of recovery or assurance of adequate cash flows to avoid major writeoffs and writedowns.

Finally, Staff's recommendation is unnecessary.

R14-2-1607 currently affords the Commission sufficient flexibility to deal with specific stranded cost requests on a variety of different issues without running the risk of the FASB 71 consequences identified above. This is precisely what the Commission said in Decision No. 59943 only fifteen months ago.

In general, AEPCO does not believe that extensive amendments to R14-2-1607 are necessary. It has recommended three amendments at pages 4 to 5 of its Initial Brief. Extensive additional amendments will simply delay progress toward specific stranded cost proceedings.

McKnight Testimony, HR TR pp. 2400-2403.

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II. STRANDED COST FILING TIMING.

The Initial Briefs indicate a fair amount of consensus that specific stranded cost filings should be made promptly. Assuming prompt entry of an Order in this proceeding, AEPCO's recommendation of a stranded cost filing within ninety days should allow the Commission and Staff adequate time to evaluate its request prior to January 1, 1999.

Once again, on behalf of its member distribution cooperatives, AEPCO would recommend that the Commission not adopt any filing deadline which would preclude subsequent requests for stranded cost recovery as the competitive market develops.

III. CALCULATION METHODOLOGY AND MARKET PRICE.

Calculation methodology is probably the most contentious issue involved in this proceeding. Various parties have argued the merits and demerits of administrative approaches, market valuation approaches and divestiture methods. However, no Initial Brief took issue with AEPCO's recommendation that the "net revenues lost" method is particularly well-suited for it as a cooperative.

For example, a primary concern of those assailing the "net revenues lost" approach is that it affords insufficient incentive for utilities to mitigate their stranded costs.

Although AEPCO does not accept that criticism generally, the argument is simply not applicable to customer managed

⁷ See, for example, the cross-examination of Mr. Davis at HR TR p. 3691, 1. 20 to p. 3693, 1. 21.

cooperatives. Mr. Higgins of Arizonans for Electric Choice agreed:

Q. (By Mr. Grant) I think you expressed mitigation as being . . one of your main concerns [about the net revenues lost method].

You are aware, are you not, that in a cooperative the customers are electing its board of directors?

Are you aware of that?

- A. Yes, I am aware of that.
- Q. And the board of directors, obviously, can direct and control, can it not, the level of mitigation activities that the cooperative undertakes?
- A. That would -- in general I would agree, yes.

AEPCO outlined at pages 1-3 and 6-9 of its Initial Brief the parties' general agreement that cooperatives appropriately should be treated differently for stranded cost recovery purposes and the fact that the "net revenues lost" calculation methodology would be appropriate for AEPCO. Nothing in the Initial Briefs countered this conclusion.

Several parties continue to recommend forced divestiture as a "calculation methodology." However, no one offers any authority for the Commission's ability to order divestiture because none exists. To the contrary, as the Supreme Court noted in Southern Pacific Co. v. Ariz. Corp. Comm'n, 98 Ariz. 339, 341, 404 P.2d 692, 694 (1965), "plainly it is not the purpose of regulatory bodies to manage the affairs" of the utility. Our

HR TR p. 4118, ll. 4-17.

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Supreme Court then quoted favorably from a United States Supreme Court decision:

It must never be forgotten, that while the state may regulate with a view to enforcing reasonable rates and charges, it is not the owner of the property of public utility companies, and it is not clothed with the general power of management incident to ownership. Southern Pacific, id. (Emphasis supplied.)

Placing this insurmountable jurisdictional obstacle to one side, the testimony also highlighted the many practical obstacles associated with divestiture. Much of this testimony reinforced the disadvantages of divestiture which were outlined at page 25 of the Stranded Cost Working Group Report:

- Costs for preparing the assets for sale and administering the auctions are difficult to predict, but will certainly add to the stranded cost totals.
- A forced sale of all assets within a very short time frame may lead to "fire sale" prices.
- Uncertainty exists with respect to how many parties might participate in an auction of generating assets in Arizona.
- Tremendous administrative hurdles such as unwinding current power supply contracts, soliciting stockholder approvals, and obtaining the releases of mortgaged property from bond trustees will be very complicated, costly, and time consuming.
- The Commission lacks the authority to order such asset sales and divestiture.
- e Given the great uncertainty that presently exists with respect to the future competitive retail electric market, such action may not produce more accurate estimates of stranded costs.

•	There are substantial restrictions under
	the Atomic Energy Act and Nuclear
	Regulatory Commission regulations on the
	transfer of the ownership and operating
	licenses of nuclear generating facilities
	that will severely limit the field of potential bidders.

 The new open-access transmission rules sufficiently mitigate the potential for exercising market power in generation, thereby rendering moot a perceived key benefit of auctions.

With particular reference to AEPCO's lienholders, divesture proponents admitted that they had no information concerning the difficulties AEPCO would face in attempting to secure releases on its assets. Mr. Minson elaborated:

A mandatory divesture in AEPCO's case would be a very complicated, drawn out, expensive process because of the -- if, for no other reason, than the one major lienholder that we have, which is the United States government, and I believe that undertaking a forced divesture, the United States government, through the Rural Utility Service, would necessarily be heavily involved. There are certain requirements that they will have, to say nothing of the other debtholders of AEPCO.

And I believe it would probably be complicated, too, by the fact that we have six owners in the form of Class A members, we also have a Class B and Class C member. 10

Mr. Edwards of the Cooperative Finance Corporation also testified concerning divestiture obstacles and disadvantages that would face AEPCO:

Breen Testimony, pp. 151 to 152; Petrochokow Testimony, pp. 944 to 946; Nelson Testimony, pp. 4233 to 4234; and Ogelsby Testimony, pp. 1335 to 1336.

HR TR p. 3024, 1. 16 to p. 3025, 1. 4.

One, it would -- to me, it would certainly be difficult to unwind the debt. A lot of AEPCO's debt is FFB, government RUS type debt. There is a fair amount of Co-Bank, CFC and other sources.

A lot of the government debt is fairly old, and its at what has been referred to as subsidized rates, or certainly at lower interest rates than what the replacement value would be today. So the opportunity cost of replacing that debt would be substantial.

Additionally, the FFB debt, which is the largest component of AEPCO's debt structure, typically has prepayment penalties associated with it. That, in conjunction with the opportunity costs make it extraordinarily difficult to get out from underneath that debt on an early basis, as a divestiture would require. So unwinding that debt is very difficult.

I would also agree with Dr. Rosen that if there are few bidders in a bid, a forced divesture, that may lead to an inappropriate market concentration of assets. And I also would tend to agree that although you could probably structure a bid whereby the amount of assets were not -- did not affect the bid per se, it would be difficult to have a lot of confidence in that. So it may not express the value [of the plant being sold].11

Auction and divesture is not a rational way to approach the calculation of stranded costs. It is beyond the Commission's jurisdiction and, specifically, makes no sense in AEPCO's case.

As to market price, AEPCO feels that issue should be left to the utility specific proceeding. However, in general, it agrees with concerns expressed by many that a purely short term or "spot market" price is not the appropriate measure for calculating stranded costs.

HR TR p. 2050, 1. 4 to p. 2051, 1. 5.

IV. PRICE CAPS/RATE FREEZE.

Based upon review of the Initial Briefs, a rate freeze has been universally rejected by the parties. However, a price cap continues to be suggested by certain parties. None of them offer any legal authorities in support the Commission's ability to impose such a cap.

Indeed, RUCO argues completely inconsistently. On the one hand, it argues persuasively that the fair value determination mandated by Arizona's Constitution requires consideration of all relevant factors at the time of a rate inquiry. But then almost immediately RUCO recommends a pre-determined rate cap which would ignore that constitutional standard.¹²

There also has been no clearly articulated need stated for a price cap. The Commission retains control over the Standard Offer Rate and the unbundled rates. To the extent that a consumer tries and does not like the competitive generation rate, the customer may simply return to the safe harbor of the regulated Standard Offer rate. The Commission should reject suggestions of a rate cap.

CONCLUSION

It is time for AEPCO and the other Affected Utilities to move forward with specific stranded cost filings. AEPCO is prepared to submit a stranded cost request based on the "net revenues lost" methodology within ninety days of the effective date of the Order.

RUCO Initial Brief, pp. 26 to 28.

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RESPECTFULLY submitted this 23rd day of March, 1998.

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